

# Invitation to participate



**15 – 18 March 2010**

## Trade mission to Papua New Guinea led by the Queensland Treasurer, the Honourable Andrew Fraser MP

The Queensland Government invites you to participate in a cross-sectoral trade mission to Papua New Guinea.

Queensland enjoys long-established links with Papua New Guinea (PNG) underpinned by a Memorandum of Understanding on Business Cooperation first signed in 1992. Participation in this mission will enable your company to take advantage of strong government-to-government and government-to-industry links.

The mission will focus on:

- PNG-LNG projects: equipment, technology and services
- mining projects: equipment, technology and services
- infrastructure: transport, roads, port, and airport development
- building and construction
- vocational training: all sectors
- international development: health, education and training, infrastructure and public sector capacity development

### Why participate in this trade mission?

PNG is a major destination for knowledge-intensive exports from Queensland and the State enjoys a substantial business, trade and investment relationship with PNG. Despite recent global economic conditions, the PNG economy continues to grow. This growth is driven by its resource sector and the commercialisation of PNG's vast gas resources, which are providing export opportunities for Queensland. Participation in the mission will give you first-hand market knowledge of project opportunities in this growing market.

The mission program will provide you with the opportunity to meet potential business partners, distributors, and key government and industry players.

Trade mission participants will:

- be part of a tailored mission program with business matching support
- attend networking functions, with the opportunity to invite key business contacts to attend these events
- receive detailed briefings on doing business in PNG
- attend briefings on targeted projects by major companies and/or government departments in market
- where possible, undertake site visits to mining, energy and infrastructure projects
- receive assistance with in-market logistics, pre-departure briefings on business opportunities and a PNG market overview.

## Registrations close COB Wednesday 24 February 2010

### Yes! I wish to join the Queensland Government mission to Papua New Guinea 2010.

Please provide the following information:

Company/organisation: \_\_\_\_\_

\_\_\_\_\_

Trading name (if different from above): \_\_\_\_\_

\_\_\_\_\_

ABN: \_\_\_\_\_

Contact person: \_\_\_\_\_

\_\_\_\_\_

Position: \_\_\_\_\_

Telephone: \_\_\_\_\_

Mobile phone: \_\_\_\_\_

Facsimile: \_\_\_\_\_

Email: \_\_\_\_\_

Street address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Note:** Trade Queensland will facilitate group meetings, networking opportunities and in-market logistics. Participants are required to cover their own costs, including airfares, accommodation, meals, ground transport, booth space (for exhibitors) and insurance. This trade mission will proceed subject to sufficient commercial interest and market conditions.

### Current exporter to Papua New Guinea?

Yes  No If yes, how long? \_\_\_\_\_

### Current exporter (but not to Papua New Guinea)

Where have you exported? \_\_\_\_\_

\_\_\_\_\_

### Never exported

What products and/or services are you planning to export to Papua New Guinea? \_\_\_\_\_

\_\_\_\_\_

### I am interested in opportunities in the following sector or sectors:

Mining

LNG projects

Infrastructure

road

transport

building and construction

other, please specify \_\_\_\_\_

Training services

vocational, please specify which sector/s \_\_\_\_\_

International Development

health

education and training

infrastructure

public sector capacity development

Other, please specify \_\_\_\_\_

To register your interest, please fax this form to +61 7 3835 1002 by COB Wednesday 24 February 2010

For more information, please contact:

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